

RESULTS

Buying or selling a home is the largest investment most people will ever make. It also means finding a real estate agent who listens to you, who pays attention to the details that guarantee a problem free experience. And when all is said and done, results are what count in real estate. Whether Carol is finding a buyer for your property or helping you find and purchase a home, she provides the care and expertise to get you the results you want.

EXCEPTIONAL SERVICE

When you discuss your real estate dreams with Carol you'll witness a professional who has a passion for helping people. The amount of energy she puts into her work and the exceptional level of services Carol offers quickly let you know you're not working with your everyday Realtor®. Carol Fox takes your investment in a home very seriously and can't rest until you are 100% satisfied.



The most important part of my job is communication. I know the buying/selling process can be a confusing and anxious time for most people. I take ample time during our first meeting to discuss and explain all of your options. After our initial meeting, you can count on the fact that I will keep you informed and updated through every step of your transaction.



CAROL FOX, ABR, CRS
Allen Tate Company

165 South Trade Street • Matthews, NC 28105
Office (704) 814-6242
Toll Free (888) 847-6401



Your Guide to Real Estate in Charlotte
and the Surrounding Areas.

Carol Fox

OFFERS YOU...

- ◆ **Superior Professional Service and Buyer Representation.** Carol is an Accredited Buyer Representative and a Certified Residential Specialist, designations held by only a small percentage of agents nationwide.
- ◆ **Expert Knowledge of the Charlotte Area.** Carol, a licensed real estate broker in North and South Carolina, has been selling Charlotte, Matthews, Mint Hill, Union County and the surrounding areas since 1985.
- ◆ **Technical Expertise and Results From Many Years of Multi-Million Dollar Production.** Carol is often the top listing and/or sales producer in her office and one of the top producers in her company.
- ◆ **Community Involvement and a Background in Real Estate-Related Professions and Working With People.** Carol is a former city planner and project manager for a developer and has been a member of several Charlotte citizen planning groups. She has also been a teacher at the secondary and college levels.



Carol Fox

People Are Talking...

"Change comes hard, but you eased me through selling my home and buying a condo. With your guidance, both were painless. After many years in one house, I dreaded scrutiny by strangers, feared my home was dated and that I would be unable to negotiate a decent deal. You opened my eyes to the positive things - large rooms, lush yard and fence perfect for children or pets. Sure, some things needed fixing, but why refurbish when a new owner might do it differently? I listened. And you listened. You anticipated every relevant concern and made the decisions easy. In 17 days, the house was sold. Four months later you reversed the process. You understood my needs and observed my preferences, then called early on the day my condo was listed. With you as coach, we secured a contract on the 4th day from my initial phone call.

Today we closed on the condo, and opened a new phase in my life. Working with you, Carol, gave me the confidence to make those decisions.

I wish you continued success and know that anyone I refer to you will be in the hands of a skilled professional."

Ruth S. Slesinger
Charlotte, NC

HAPPY CLIENTS

Repeat business is solid evidence. Many of Carol's clients have been clients for a long time, through more than one transaction. When all is said and done, you'll look back on the experience knowing that Carol gave you the whole picture with none of the details left out. You'll see that you were able to make the kind of informed decisions you like to make, based on full disclosure.

TRACK RECORD

As a real estate professional Carol Fox brings a dynamic work ethic to her real estate clients. Carol's practice of commitment and drive have brought her success time after time. Her dedication to making a transaction that is agreeable with you allows a smoother transition for your family. Carol is content to handle the worrisome details involved with buying or selling a home so that you can focus on your family's basic relocation needs. Turn your family's move into an invigorating experience.