

## PEOPLE ARE TALKING...

*"As first-time home buyers, we would have been lost without Kym. With her help, we were able to find our dream house. She took us from start to closing in as painless a process as possible, and actually made the whole thing fun. The whole experience was a lot less frightening and intimidating than we had heard it could be. She knew that we wouldn't be happy in just any house - it had to be 'just right', and she was patient with us while we waited for the perfect home to come on the market. She then guided us through the processes that followed so everything would go smoothly. Don't hesitate to call on her for anything you may need - she'll do anything in her power to help you into the house of your dreams."*

**Chris & Jackie Keith  
Newport News, VA**

*"Kym not only sold two houses for me, but helped me find the perfect house. She's the greatest!"*

**Judy Hill  
Hampton, VA**

*"My philosophy about real estate is simple... to earn the right to be your REALTOR® for life, not just for one transaction. I recognize that you are a savvy consumer and you expect and deserve quality, sensitivity and personalized service. I promise to deliver it. You'll notice the difference."*

**Kym Beaulieu**

As your family REALTOR®, I promise to satisfy your real estate needs with professionalism, experience and expertise... and with an earnest desire to protect you from unnecessary stress. Since moving can be a traumatic event, being your real estate consultant is a big responsibility. I'm here to minimize any stress and create a positive experience for you... you'll notice the difference.



*You'll Notice The Difference*



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## YOU MATTER MOST

To Kym, real estate involves much more than just houses. It's the people inside the house that matter most. And when it comes to your family, every member is important -- including your four-legged ones. That's why Kym works so hard to ensure that when your transaction closes, you and your family are satisfied not only today, but also for years to come.



**Kym Beaulieu, ABR, GRI**

## EXPECT THE SPECTACULAR

Kym's clients know that with her they get a real estate agent who generates more than business - she generates results. That's why so many come back for her help again and again and refer their friends and family to Kym. She not only strives for the best for her clients, Kym goes the extra mile to make sure they get it.

## OFFERS YOU . . .

## INTEGRITY

Total honesty is the key to all good relationships and Kym is committed to being 100% honest. She really cares about what your needs are. She helps families make the most of their investment, so Kym gives you straight answers - even if your best option is ***not*** to buy or sell property. It's the difference that has earned her so many friends and satisfied clients.



- ◆ Poise...polish...professionalism
- ◆ Patience and respect – no question or concern of yours is too small
- ◆ Sensitivity to your needs
- ◆ Persistence, attention to detail and ability to problem solve
- ◆ Determination, dedication and commitment to protecting your best interests
- ◆ Your personalized Passport to the American Dream – Kym has it!

## TRUST

The best Realtors® are matchmakers. They listen closely and remember. They make note of the little things that make a big difference. They understand a home is a reflection of taste and personality and dreams. Bringing the right buyer and seller together is an art. Kym has it down to a science. Over the years Kym has been building her reputation in Virginia. It is a reputation for honesty and openness and her integrity has been rewarded with trust and confidence.