

# P eople Are Talking

“Michael made us feel as if we were his most important clients. We have never had a Realtor® work so diligently for us.”

### Wayne & Rebecca Cox

“Michael went above and beyond the call of duty in seeing that our transaction went through...I felt Michael was looking out for my best interests.”

### Milti Gallegos

“I needed to find a home quickly and he knocked himself out to help me.”

### L. McIntire

“Michael was exceptionally professional, knowledgeable and accommodating with us. We were complete rookies to this process, and Michael guided us every step of the way.”

### Larry & Pam Wilson

“My philosophy about real estate is simply...Performance, not promises! I approach each transaction as more than a business process because I know that buying or selling a home is one of your most important investments. I'll help you explore all of the options and provide straight forward answers to all of your questions. You can count on my professionalism, dedication, and experience. I understand that when it comes to your Real Estate needs...It's **PERFORMANCE** that counts.”

**MICHAEL DURBIN**

## Your Guide To Albuquerque Real Estate

### Michael Durbin

The most important part of my job is communication. I know the buying/selling process can be a confusing and anxious time for most people. I take ample time during our first meeting to discuss and explain all of your options. After our initial meeting, you can count on the fact that I will keep you informed and updated through every step of your transaction.



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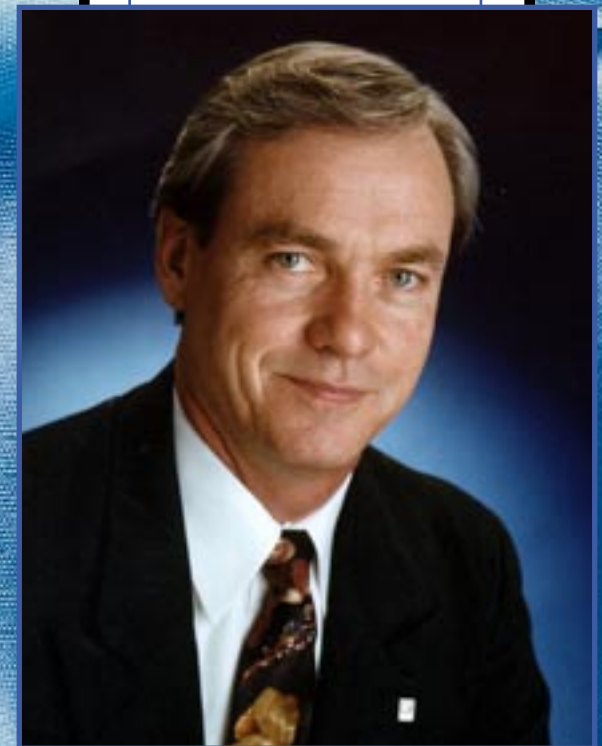
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# Michael Durbin

OWNER/BROKER

When  
Performance  
Counts!



## C ommunication

Communication is a vital element in business, especially in real estate. Perhaps that's why Michael excels. For a buyer or seller of a home, information is critical to making decisions that are both personally and financially successful. He understands that he'll do whatever it takes to make you feel comfortable and positive about your real estate transaction. How? By listening carefully to your needs and concerns.

## I ntegrity

With uncompromising standards of integrity, honesty and service, Michael gives his clients the confidence of knowing that their transaction will be completed professionally and ethically. His work ethic is based on solid principles. Michael believes in doing business as if your transactions were his own transaction. Because of this integrity and dedication, clients return with new business and refer their friends and associates to Michael.



## O ffers You

- ◆ **Extensive Experience in Closing the Escrow**
- ◆ **A Skillful and Effective Negotiator**
- ◆ **Outstanding Knowledge of Both Conventional and VA/ FHA Financing**
- ◆ **An Award Winning Performer**
- ◆ **Exceptional Personal Service and Commitment to Your Success**
- ◆ **Innovative Marketing Ideas to Sell Your Home Quickly**

## K nowledge

In this business, knowledge is everything. A good Realtor<sup>®</sup> must be able to answer any technical questions you may have on property files, current ownership, outstanding liens and property tax assessments. Michael helps other professionals complete more transactions by providing effective answers quickly. You can rest assured that he has the knowledge and capability you need to complete your real estate transaction. You can rely on Michael Durbin with confidence.

## R esults

You deserve a Realtor<sup>®</sup> who you can count on and produce the results you need. Michael has proven his ability to handle any situation that might arise during a real estate transaction. He understands it all - financing, interest rates, marketing and lifestyle needs. Through each step Michael never loses sight of the fact that real estate is not about dealing with property, but about helping people.